



PR/122733 | Sales Manager

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1521243

Industry

Industrial Facilities

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

April 4th, 2025 06:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

To assist President Director/Territory Manager with the implementation of sales growth strategies to increase Market share of construction machinery products in the dedicated territory through developing the distributor's services excellence

Requirements:

- S1 in Economic, Communication, Management or other field of study, Management or other field of study
- 10-20 years proven experience in Sales role, preferably in the construction machinery industry
- Knowledge in Effective Sales Skills and Sales Management, Excellent Customer Service, Sales Negotiation or other relevant training, Sales-Marketing, Effective sales strategies
- Skilled in Business Management or Business Process, Occupational Health & Safety, Japanese Culture, Effective Selling, Communication: Speaking, writing, reading comprehension
- Advanced or fluent in English

