



JAC Recruitment

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Indonesia

## PR/122727 | Sales Supervisor

## Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1521240

**Industry**

Industrial Facilities

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

April 18th, 2025 01:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

## Responsibilities:

To assist Territory Manager with the implementation of sales growth strategies to increase Market share of construction machinery products in the dedicated territory through developing the distributor's services excellence

## Requirements:

- S1 in Economic, Communication, Management or other field of study, Management or other field of study
- 5-15 years proven experience in Sales role, preferably in the construction machinery industry
- Knowledge in Effective Sales Skills and Sales Management, Excellent Customer Service, Sales Negotiation or other relevant training, Sales-Marketing, Effective sales strategies
- Skilled in Business Management or Business Process, Occupational Health & Safety, Japanese Culture, Effective Selling, Communication: Speaking, writing, reading comprehension
- Advanced or fluent in English

