



## Demand Planning Manager \_ デマンドプランニングマネジャー

CMでお馴染みのティファールで販売予測業務経験を活かして活躍されませんか？

### Job Information

#### Hiring Company

T-Fal (Groupe SEB Japan Co., Ltd.)

#### Job ID

1520727

#### Industry

Daily Necessities, Cosmetics

#### Company Type

Small/Medium Company (300 employees or less) - International Company

#### Non-Japanese Ratio

Majority Japanese

#### Job Type

Permanent Full-time

#### Location

Tokyo - 23 Wards, Minato-ku

#### Train Description

Toei Oedo Line, Aoyama Itchome Station

#### Salary

Negotiable, based on experience

#### Work Hours

フレックスタイム制, 在宅勤務制度有 (ハイブリッド)

#### Holidays

土日祝、年末年始、山の日の前営業日、慶弔休暇他

#### Refreshed

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### General Requirements

#### Minimum Experience Level

Over 10 years

#### Career Level

Mid Career

#### Minimum English Level

Business Level

#### Minimum Japanese Level

Native

#### Minimum Education Level

Bachelor's Degree

#### Visa Status

Permission to work in Japan required

### Job Description

【募集要項 本ポジションの魅力

- > 英語を活かし、APACチームと連携して業務推進
- > フレックスタイム・在宅勤務制度あり、柔軟な働き方
- > 売上最大化と在庫適正化を目指すDemand Planning業務
- > グローバル企業で、データ分析を活かしてチームをリード

担当製品の需要管理等を通じて販売予測の精度を向上し、売上最大化、在庫の適正化を目指すDemand Planningチームのマネージャーポジションです。

～セールスならびにプロモーションプランの最前線に携わり、予測精度の向上により必要な商品が必要なタイミングで準備でき、将来的な不良在庫削減が実現するなど、グループセブジャパンのビジネスに大きな貢献をもたらす重要なチームです。

デマンドプランニング経験、データ収集&分析スキルを活かして、チームを率いて活躍いただけるコミュニケーションに長けた方を歓迎いたします。～

## 業務内容

### Mission, Overview of Role:

The main purpose of this position is to take care of the whole demand planning process, improve demand forecast accuracy to maximize sales and to optimize the stock level as a team.

### Principal Responsibilities:

- Lead monthly/weekly demand planning process and present output by channels, categories, and by sku to key stakeholders.
- Collect sales plan and promotion plans, review, assess and check validity. Challenge them when necessary.
- Build up sales forecast for both wholesaling business and own T-fal shops Identify gaps between budget, risks and opportunities.
- Review gaps between sales forecast and actual sales, analyse reasons and take actions to improve sales forecast accuracy and bias.
- Manage well balanced inventory level of wholesaling business and own T-fal shops.
- Take initiative to improve inventory quality, follow up action plans for slow movers.
- Communicate with APAC team and build relationship to share best practices and exchange ideas.
- Lead and manage team members.

勤務地：GS Japan Tokyo (Aoyama Office)

手当・福利厚生：確定拠出年金、外部福利厚生サービス、社員割引制度、社員旅行他

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## Required Skills

### -Mandatory:

- More than 10 years experiences in demand planning
- More than 5 years experiences as people management
- Ability to work proactively and transversally
- Ability to prioritize and have high flexibility
- Native level of Japanese and business level of English
- High PC skills, especially Excel and ERP

### -Preferred:

- Consumer goods or FMCG background
- SAP user

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## Company Description