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Retail Director- Quiet luxury brand

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Job Information

Recruiter
[Michael Page](#)
Hiring Company

Retail Director- Quiet luxury brand

Job ID

1520465

Industry

Other

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

13 million yen ~ 17 million yen

Refreshed

February 4th, 2025 16:03

General Requirements

Career Level

Executive

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

We are looking for a diligent and dedicated Retail Director to lead our team in the retail industry, providing exceptional service and driving sales in our Tokyo-based stores.

Client Details

This is a fantastic opportunity to join a large organization in the retail sector. The company is a global leader in high-quality products, with a reputation for excellence and a strong presence in Tokyo.

The currently have 28 stores at the moment around Japan + 5 outlet (2 stores they manage directly, rest is franchise), 3 FSS (Omotesando, Ginza, Kobe)

Description

- Direct and oversee retail operations in Tokyo.
- Lead and motivate teams to achieve sales targets.
- Implement strategic plans to expand the company's customer base.

- Ensure high levels of customer satisfaction through excellent service.
 - Assess business performance and implement strategies to improve key performance indicators.
 - Manage and develop relationships with key stakeholders.
 - Maintain high store standards, including visual merchandising.
 - Ensure compliance with company policies and procedure
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Job Offer

- An attractive salary package of around 15 million JPY, negotiable based on experience.
- An inclusive and supportive company culture.
- Opportunities for professional development and growth within the company.
- A challenging and rewarding role in a leading retail organization.

If you're a passionate leader with experience in the retail industry and are looking for the next step in your career, we'd love to hear from you. Apply today to join our team in Tokyo.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Minh Tran on +813 6832 8947.

Required Skills

A successful Retail Director should have:

- A strong background in retail management.
- Excellent leadership and people management skills.
- Strong business acumen and commercial awareness.
- Superior customer service skills.
- Experience in strategic planning and execution.
- Strong analytical skills and data-driven thinking.
- The ability to manage multiple tasks and work to tight deadlines.

Company Description

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