



PR/109037 | Consulting Sales Engineer {pune}

Job Information

Recruiter

JAC Recruitment India

Job ID

1520268

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

February 4th, 2025 11:57

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Title: Consulting Sales Engineer

Job Qualification:

- B.E/B. Tech (Electrical, Electronics, Mechanical), MBA (Sales)

Job Responsibilities:

- Develop thorough understanding of Engineering / Industrial Products like Sensors, Measuring Instruments, High Precision Microscopes, Laser Makers and so on used in research institutes and sell them to relevant target industries.
- To connect with Industrial Customers, explain about these products and take it forward through detailed product demonstrations and testing.
- Must be a hard worker in his given area or territory to achieve the sales target.
- Willing to travel to the customer's places to fulfill customer requirements.
- To maintain good relationships with existing customers and retain them by offering timely support and service.
- To prospect and generate leads for sales continuously and be responsible for the complete sales lifecycle from initial connection to the customers over calls to visiting the clients for demonstration & testing to closing the sale and to offer post-sale service & support.

Company Description