



## PR/109030 | Automotive Sales & Marketing-Senior Executive / Deputy Manager

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1520263

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Position: Automotive Sales & Marketing-Senior Executive/Deputy Manager**

**Location: Bangalore**

**Experience: 5 years or more of experience in the Automotive Manufacturing Company having a sales experience**

**Essentials Requirement:**

- Having a sales experience of Automotive Manufacturing Company 5 years or more.

**Desirable Requirement:**

- Having an experience of Japanese Automotive Manufacturing Company such as Toyota and Suzuki.
- Having an experience of international trading and Liaison with Foreign companies.

**Job Role**

- Responsible for communicating with our supplier, a Japanese automobile manufacturer, and our sales destination, an authorized dealer in Iraq, and managing vehicle orders.
- By accurately grasping the demands of customers and explaining this in a logical manner to our suppliers, can gain the trust of our suppliers and obtain the necessary vehicle allocations.
- To do such, need to analyze whether the models that customers are ordering are appropriate in terms of content and quantity. Negotiate with suppliers to obtain the vehicles (model and quantity) that customers need.

- In addition, when carrying out duties, will work in cooperation with a supervisor who will provide appropriate support for the duties.

**Skills Required (Technical / Soft)**

- Understanding the importance of teamwork and perform as a team member
  - Excellent Negotiation skills and an effective communicator.
  - Problem-solving skills
  - Good Analytical skills
  - Superior presentation skills in a logical manner
  - Excellent oral and written English skills
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Company Description