



PR/108934 | Jr. Manager- Sales

## Job Information

### Recruiter

JAC Recruitment India

### Job ID

1520242

### Industry

Electronics, Semiconductor

### Job Type

Permanent Full-time

### Location

India

### Salary

Negotiable, based on experience

### Refreshed

April 15th, 2025 08:01

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

Experience in Semiconductor components Sales:

Primary Roles and Responsibilities:

- Sales responsibility of handling assigned accounts to increase sales and market penetration.
- Exploring new opportunities to increase the Business Revenue and Profit for the company
- Inventory optimization through stock monitoring/ customer's orders etc.
- Account Receivables Management.
- Responsible for controlled coordination of overall supply chain management.
- Responsible to establish effective working relationships with both customers and Vendors.
- MIS Reports on Business/Sales/Forecast Plans
- Coordinate with technical teams and manage sales to ensure client satisfaction in both pre and post sales activities.
- Preparing and updating simulation sheets as per latest backlogs for customers for order loading and rescheduling.
- Getting approvals as and when required.
- Part master creation in UL system
- Actively participate in sales conference / seminars / exhibitions

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