



JAC Recruitment

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Thailand

## PR/116677 | Sales Executive

### Job Information

**Recruiter**[JAC Recruitment Thailand](#)**Job ID**

1519936

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

April 15th, 2025 08:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Sales Executive

Work location: Bangkok

#### Job Description:

- Collaborate with the Sales Team and other relevant departments to drive business growth.
- Visit customer assess their needs, analyze situations, track outcomes, and report to the manager.
- Maintain relationships with existing customers while identifying and pursuing new business opportunities.
- Follow up and solve Sales problems to be able to meet the customer's needs.
- Communicate, maintain and develop clients relationship.
- Secure contracts from new prospective customers on a monthly basis.
- Execute sales activities aimed at achieving sales targets, including following up with customer accounts and managing internal processes.

## Job Qualifications:

- Minimum 2-3 years experience in sales or business development.
- Experience in leasing company is preferable.
- Bachelor's degree in any field.
- Good command in English is a must\* (Business level)
- Driving skills are an advantage; owning a car is not required.
- Proficient in Microsoft Office and Salesforce programs.
- Capable of working under pressure to meet deadlines and self-motivated.
- Strong passion for sales and highly driven to achieve targets.
- Excellent personality, strong negotiation skills, and logical thinking are essential.
- Strong coordination and problem-solving abilities.
- Calm, easy-going personality with a service-oriented mindset.

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## Company Description