



PR/116677 | Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1519936

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

February 4th, 2025 11:43

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Executive

Work location: Bangkok

Job Description:

- Collaborate with the Sales Team and other relevant departments to drive business growth.
- Visit customer assess their needs, analyze situations, track outcomes, and report to the manager.
- Maintain relationships with existing customers while identifying and pursuing new business opportunities.
- Follow up and solve Sales problems to be able to meet the customer's needs.
- Communicate, maintain and develop clients relationship.
- Secure contracts from new prospective customers on a monthly basis.
- Execute sales activities aimed at achieving sales targets, including following up with customer accounts and managing internal processes.

Job Qualifications:

- Minimum 2-3 years experience in sales or business development.
- Experience in leasing company is preferable.
- Bachelor's degree in any field.
- Good command in English is a must* (Business level)
- Driving skills are an advantage; owning a car is not required.
- Proficient in Microsoft Office and Salesforce programs.
- Capable of working under pressure to meet deadlines and self-motivated.
- Strong passion for sales and highly driven to achieve targets.
- Excellent personality, strong negotiation skills, and logical thinking are essential.
- Strong coordination and problem-solving abilities.
- Calm, easy-going personality with a service-oriented mindset.

Company Description