



## PR/116634 | Sales Engineer (Electronic Part)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1519899

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

February 4th, 2025 11:41

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Our client is Japanese company.**

**The company specializes Sales Electronic components for Automotive and Electronic industry Thailand and South East Asia.**

**Position:** Sales Engineer (Electronic components)

**Salary:** 50,000 – 70,000THB +/- (Negotiable)

**Location:** Samut prakan.

**Key Responsibilities of the position:**

- **Selling product to main customers Home appliance Manufacturing**

- Visits customers / key accounts regularly and participate.
- Developing team strategy plans, sales action plans, and set clear direction for sales team members.
- Drive sales and market segment activities to ensure development of the business area potential, realize business area targets, and effectively implement the sales and marketing strategy of the team.
- Tracking of weekly, monthly, and quarterly sales performance metrics.
- Preparing sales budget and projections.
- Any others project if assigned.

**Qualifications required:**

- Bachelor's degree in Engineering any major.
- At least 5 years of experience in sales function.
- Strong communication skills with internal and external people.
- Good command of spoken and written English.
- Have own car and driving license.

Interested candidate please submit your most recent resume in English (Word format) by simply clicking **“APPLY” Contact person Parin (Win)**

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Company Description