



PR/116629 | CFO

## Job Information

**Recruiter**
[JAC Recruitment Thailand](#)
**Job ID**

1519897

**Industry**

Audit, Tax Accounting

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

February 4th, 2025 11:41

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Job Description:**

The CFO will serve as a strategic leader and visionary, driving the company's financial health, operational efficiency, and growth initiatives. This role demands an adept financial strategist capable of steering project-based organizations through complex challenges, with a particular focus on IPO execution, risk mitigation, and compliance. The CFO will act as a catalyst for organizational success, aligning financial practices with the unique needs of project-based operations while ensuring robust governance, transparency, and accountability.

## Key Responsibilities

### 1. Financial Strategy and Budgeting

- **Strategic Planning:** Formulate and implement financial strategies tailored to the dynamic nature of project-based organizations. Focus on resource optimization, cost efficiency, and enhancing profitability across multiple projects.
- **Budget Development:** Partner with project managers and senior executives to create comprehensive project

budgets that align with corporate objectives and client expectations.

- **Performance Monitoring:** Analyze and monitor financial performance metrics, such as revenue streams, profitability by project, and overall organizational health. Provide actionable insights to improve financial outcomes.
- **Forecasting and Long-Term Planning:** Develop advanced financial models to anticipate future cash flow needs, accounting for milestone payments, seasonal variations, and contingency planning.

## 2. Cash Flow and Project Finance Management

- **Cash Flow Oversight:** Ensure efficient cash flow management across multi-phase and high-value projects to guarantee operational continuity and timely milestone achievements.
- **Contract Financial Management:** Oversee the financial aspects of long-term contracts, including billing schedules, cost forecasting, and adherence to contract terms.
- **Risk Mitigation:** Implement financial safeguards to address risks related to cost overruns, delayed payments, or fluctuating resource requirements.

## 3. IPO Preparation and Underwriting Expertise

- **IPO Leadership:** Spearhead the IPO process, from initial planning to public listing, addressing the financial complexities unique to project-based businesses.
- **Compliance and Disclosures:** Ensure timely preparation of financial statements, prospectuses, and regulatory disclosures in compliance with IPO requirements. Highlight revenue recognition and cost structures specific to project operations.
- **Collaboration with Stakeholders:** Work closely with underwriters, investment bankers, auditors, and legal advisors to navigate IPO complexities and secure favorable terms.
- **Investor Relations and Roadshows:** Lead the development of compelling investor materials and presentations, showcasing the company's expertise in managing large-scale projects. Engage with institutional and retail investors to build confidence.
- **Post-IPO Monitoring:** Oversee post-IPO financial reporting and performance tracking, ensuring alignment with investor expectations and market benchmarks.

## 4. Governance and Risk Management

- **Project Risk Analysis:** Conduct rigorous financial risk assessments for individual projects, focusing on factors such as cost escalations, contract disputes, and credit risks associated with clients.
- **Regulatory and Contractual Compliance:** Maintain strict adherence to financial regulations and project-specific requirements, including revenue recognition and contractual obligations.
- **Audit Preparedness:** Develop and enforce robust documentation processes to support internal and external audits, particularly for project-based revenue streams.

## 5. Process Improvement and Cross-Functional Collaboration

- **Operational Efficiency:** Design and implement best practices to streamline financial workflows, ensuring accurate reporting and accountability in a project-based environment.
- **Cross-Functional Coordination:** Collaborate with project managers, operations teams, and clients to align financial practices with project goals, timelines, and deliverables.
- **Technology Implementation:** Introduce and manage advanced financial systems and ERP tools to track project profitability, resource utilization, and billing milestones efficiently.

## 6. Leadership and Team Development

- **Team Leadership:** Build and lead a high-performing finance team skilled in managing the intricacies of project-based accounting, including job costing and milestone billing.

- **Mentorship and Training:** Foster a culture of continuous learning by mentoring finance professionals and offering opportunities for skill development.
- **Executive Collaboration:** Act as a trusted advisor to the CEO and senior leadership, ensuring financial strategies support the company's strategic objectives and long-term growth.

### Required Skills and Qualifications

- **Educational Background:** Bachelor's or Master's degree in Accounting, Finance, or a related discipline. A CPA designation is highly preferred.
- **Experience:** Over 10 years of progressive leadership experience, with at least 5 years in project-based organizations or industries such as construction, engineering, energy, or technology.
- **Financial Expertise:** Comprehensive knowledge of financial management for project-based operations, including cost tracking, milestone billing, revenue recognition, and cash flow planning.
- **IPO and Underwriting:** Demonstrated success in leading IPO processes, managing underwriting negotiations, and building investor confidence through effective communication.
- **Risk Management:** Expertise in evaluating and mitigating risks related to project overruns, compliance issues, and financial liabilities.
- **Technical Proficiency:** Advanced proficiency in ERP systems, project finance tools, and financial modeling.
- **Analytical Skills:** Strong ability to interpret complex financial data and deliver insights that drive strategic decisions.
- **Communication Skills:** Exceptional verbal, written, and presentation skills, with experience preparing investor presentations, earnings reports, and financial disclosures.

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Company Description