

JAC Recruitment	Thailand We are recruitment specialists around the globe
PR/116629 CFO	
Job Information	
Recruiter JAC Recruitment Thailand	
Job ID 1519897	
Industry Audit, Tax Accounting	
Job Type Permanent Full-time	
Location Thailand	
Salary Negotiable, based on experience	
Refreshed March 4th, 2025 10:02	
General Requirements	
Minimum Experience Level Over 3 years	
Career Level Mid Career	
Minimum English Level Business Level	
Minimum Japanese Level Business Level	
Minimum Education Level Associate Degree/Diploma	
Visa Status No permission to work in Japan re	aquired
Job Description	

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The CFO will serve as a strategic leader and visionary, driving the company's financial health, operational efficiency, and growth initiatives. This role demands an adept financial strategist capable of steering project-based organizations through complex challenges, with a particular focus on IPO execution, risk mitigation, and compliance. The CFO will act as a catalyst for organizational success, aligning financial practices with the unique needs of project-based operations while ensuring robust governance, transparency, and accountability.

Key Responsibilities

1. Financial Strategy and Budgeting

- Strategic Planning: Formulate and implement financial strategies tailored to the dynamic nature of project-based organizations. Focus on resource optimization, cost efficiency, and enhancing profitability across multiple projects.
- Budget Development: Partner with project managers and senior executives to create comprehensive project

budgets that align with corporate objectives and client expectations.

- **Performance Monitoring:** Analyze and monitor financial performance metrics, such as revenue streams, profitability by project, and overall organizational health. Provide actionable insights to improve financial outcomes.
- Forecasting and Long-Term Planning: Develop advanced financial models to anticipate future cash flow needs, accounting for milestone payments, seasonal variations, and contingency planning.

2. Cash Flow and Project Finance Management

- **Cash Flow Oversight:** Ensure efficient cash flow management across multi-phase and high-value projects to guarantee operational continuity and timely milestone achievements.
- Contract Financial Management: Oversee the financial aspects of long-term contracts, including billing schedules, cost forecasting, and adherence to contract terms.
- Risk Mitigation: Implement financial safeguards to address risks related to cost overruns, delayed payments, or fluctuating resource requirements.

3. IPO Preparation and Underwriting Expertise

- **IPO Leadership:** Spearhead the IPO process, from initial planning to public listing, addressing the financial complexities unique to project-based businesses.
- **Compliance and Disclosures:** Ensure timely preparation of financial statements, prospectuses, and regulatory disclosures in compliance with IPO requirements. Highlight revenue recognition and cost structures specific to project operations.
- Collaboration with Stakeholders: Work closely with underwriters, investment bankers, auditors, and legal advisors to navigate IPO complexities and secure favorable terms.
- Investor Relations and Roadshows: Lead the development of compelling investor materials and presentations, showcasing the company's expertise in managing large-scale projects. Engage with institutional and retail investors to build confidence.
- **Post-IPO Monitoring:** Oversee post-IPO financial reporting and performance tracking, ensuring alignment with investor expectations and market benchmarks.

4. Governance and Risk Management

- **Project Risk Analysis:** Conduct rigorous financial risk assessments for individual projects, focusing on factors such as cost escalations, contract disputes, and credit risks associated with clients.
- Regulatory and Contractual Compliance: Maintain strict adherence to financial regulations and project-specific requirements, including revenue recognition and contractual obligations.
- Audit Preparedness: Develop and enforce robust documentation processes to support internal and external audits, particularly for project-based revenue streams.

5. Process Improvement and Cross-Functional Collaboration

- **Operational Efficiency:** Design and implement best practices to streamline financial workflows, ensuring accurate reporting and accountability in a project-based environment.
- **Cross-Functional Coordination:** Collaborate with project managers, operations teams, and clients to align financial practices with project goals, timelines, and deliverables.
- **Technology Implementation:** Introduce and manage advanced financial systems and ERP tools to track project profitability, resource utilization, and billing milestones efficiently.

6. Leadership and Team Development

• **Team Leadership:** Build and lead a high-performing finance team skilled in managing the intricacies of project-based accounting, including job costing and milestone billing.

- Mentorship and Training: Foster a culture of continuous learning by mentoring finance professionals and offering
 opportunities for skill development.
- Executive Collaboration: Act as a trusted advisor to the CEO and senior leadership, ensuring financial strategies support the company's strategic objectives and long-term growth.

Required Skills and Qualifications

- Educational Background: Bachelor's or Master's degree in Accounting, Finance, or a related discipline. A CPA designation is highly preferred.
- Experience: Over 10 years of progressive leadership experience, with at least 5 years in project-based organizations or industries such as construction, engineering, energy, or technology.
- Financial Expertise: Comprehensive knowledge of financial management for project-based operations, including cost tracking, milestone billing, revenue recognition, and cash flow planning.
- **IPO and Underwriting:** Demonstrated success in leading IPO processes, managing underwriting negotiations, and building investor confidence through effective communication.
- Risk Management: Expertise in evaluating and mitigating risks related to project overruns, compliance issues, and financial liabilities.
- Technical Proficiency: Advanced proficiency in ERP systems, project finance tools, and financial modeling.
- Analytical Skills: Strong ability to interpret complex financial data and deliver insights that drive strategic decisions.
- Communication Skills: Exceptional verbal, written, and presentation skills, with experience preparing investor
 presentations, earnings reports, and financial disclosures.

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