



PR/116570 | Business Development & Project Consultant Director

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1519887

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

March 4th, 2025 10:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is looking for a Business Development & Project Consultant Director to lead the Project Consultant Team, manage client relationships, and drive business growth. This role ensures smooth project coordination from start to finish.

Key Responsibilities:

- Lead and mentor the Project Consultant Team.
- Build and maintain strong client relationships.
- Identify and pursue new business opportunities.
- Oversee project coordination and ensure smooth handovers.
- Develop strategies to meet sales targets.

Qualifications:

- Bachelor's degree in business, Project Management, Interior Design, or a related field (Master's preferred).
- More than 10 years of experience in business development, client management or project consulting.
- Strong leadership, negotiation and communication skills.
- Knowledge of interior design and construction.

- Good in English.

Interested candidates, please click APPLY NOW. Due to the high number of applicants, we regret to inform that only shortlisted candidates will be contacted. Thank you for your understanding.

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Company Description