



PR/116570 | Business Development & Project Consultant Director

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1519887

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

February 4th, 2025 11:41

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is looking for a Business Development & Project Consultant Director to lead the Project Consultant Team, manage client relationships, and drive business growth. This role ensures smooth project coordination from start to finish.

Key Responsibilities:

- Lead and mentor the Project Consultant Team.
- Build and maintain strong client relationships.
- Identify and pursue new business opportunities.
- Oversee project coordination and ensure smooth handovers.
- Develop strategies to meet sales targets.

Qualifications:

- Bachelor's degree in business, Project Management, Interior Design, or a related field (Master's preferred).
- More than 10 years of experience in business development, client management or project consulting.
- Strong leadership, negotiation and communication skills.
- Knowledge of interior design and construction.

- Good in English.

Interested candidates, please click [APPLY NOW](#). Due to the high number of applicants, we regret to inform that only shortlisted candidates will be contacted. Thank you for your understanding.

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Company Description