



PR/116479 | Sales

## Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1519881

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

March 4th, 2025 10:01

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Highlight:**

- Good career advancement.
- Expertise in IT Software.
- Attractive Commission.

Our client is delivering IT service and solutions. They are looking for a Sales Executive who has a strong background in IT Software.

**Location:** Bangkok.

**Responsibilities**

- Listing current and potential clients, creating sales plans, and holding hearings with clients to learn about their problems and offer solutions.
- Drafting and submitting contracts and quotations.
- Following up with current clients on a regular basis and producing analysis reports for internal and customer reporting.
- Coordinating and negotiating with all parties involved, including partners, internal staff, and customers.

**Qualifications:**

- Bachelor's degree graduation or related fields
  - At least 3 years' experience in sales representative
  - Experienced in IT (Software products, services),
  - Native Thai speaker with strong English communication skills (both speaking and writing).
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Company Description