

# MichaelPage

[www.michaelpage.co.jp](http://www.michaelpage.co.jp)

## Sales Manager

### Sales Manager, Gene Therapy

#### Job Information

**Recruiter**
[Michael Page](#)
**Job ID**

1519070

**Industry**

Pharmaceutical

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

8 million yen ~ 12 million yen

**Refreshed**

February 3rd, 2025 18:33

#### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

#### Job Description

The Sales Manager will lead the launch and market expansion of a transformative gene therapy product in Japan. They will develop strategic sales plans, lead a high-performing team, and build key relationships to drive product adoption.

#### Client Details

Our client is a pioneering biopharmaceutical leader renowned for innovative RNA therapeutics in oncology, immunology, and ultra-rare diseases. They maintain a focused presence in Japan and are committed to accelerating patient access to critical therapies.

#### Description

- Develop and execute strategic sales plans for the new product launch.
- Engage key opinion leaders and healthcare professionals.
- Lead, mentor, and manage a high-performing sales team.
- Build and maintain strong relationships with hospitals and key accounts.
- Collaborate with marketing, medical affairs, and regulatory teams.
- Monitor market trends and sales performance to optimize strategies.
- Ensure all sales activities comply with industry regulations and ethical standards.

**Job Offer**

Join an innovative, fast-growing company at the forefront of RNA therapeutics. You will have the opportunity to lead a transformative product launch, work in an agile and collaborative environment, and make a significant impact on patient access to life-saving therapies.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Ed Marsden on +813 6832 8981.

---

**Required Skills**

- Extensive experience in pharmaceutical sales and product launches.
  - Deep understanding of the Japanese healthcare market.
  - Proven leadership and team management skills.
  - Strong communication and negotiation abilities.
  - Fluent in Japanese with proficient business-level English.
  - Strategic thinker with a track record of driving market growth.
- 

**Company Description**

Our client is a pioneering biopharmaceutical leader renowned for innovative RNA therapeutics in oncology, immunology, and ultra-rare diseases. They maintain a focused presence in Japan and are committed to accelerating patient access to critical therapies.