

Michael Page

www.michaelpage.co.jp

Sales Executive (Kanagawa)

Sales Executive

Job Information

Recruiter
[Michael Page](#)
Job ID

1519020

Division

Electronics

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Kanagawa Prefecture

Salary

6 million yen ~ 9 million yen

Salary Bonuses

Bonuses included in indicated salary.

Refreshed

February 3rd, 2025 11:04

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

We are seeking a Sales Executive with a solid technical background and customer-facing experience to join our sales department. This role will require the successful candidate to liaise with clients, understand their needs, and develop solutions within the Industrial/Manufacturing industry.

Client Details

A global leader in the design and manufacturing of electronic solutions, providing innovative products to a diverse range of industries including automotive, data communications, industrial, consumer electronics, and healthcare.

They have presence presence in 40+ countries, and offers a comprehensive portfolio of connectors, cables, sensors, and integrated solutions that enhance the performance and reliability of electronic devices.

The company's commitment to quality and advanced technology drives its continuous development of cutting-edge solutions, making it a trusted partner for businesses seeking to advance their technological capabilities in a rapidly evolving market.

Description

- Engage with customers to understand their requirements and provide appropriate solutions.
- Work closely with the sales team to develop sales strategies and achieve targets.
- Provide technical support and guidance to clients and team members.
- Develop and maintain strong relationships with clients.
- Stay updated with the latest industry trends and competitor products.
- Attend industry events, conferences, and networking events in Kanagawa and other locations as needed.
- Prepare technical reports and sales presentations as required.
- Collaborate with different teams within the company to ensure customer satisfaction.

Job Offer

- Opportunity to work in a global, large organization with a diverse team.
- A chance to use and develop your skills within the Industrial/Manufacturing industry.
- A location in the vibrant area of Kanagawa.
- The experience of working with leading clients in the industry.

If you are a driven individual who enjoys challenges and working in a fast-paced environment, we encourage you to apply for the Sales Engineer position.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

Required Skills

A successful Sales Executive should have:

- Proven experience in a sales role within the Industrial/Manufacturing industry.
- Strong technical knowledge and ability to understand and solve complex problems.
- Excellent communication skills and the ability to interact with clients and team members effectively.
- Fluency in English and Japanese.

Company Description

A global leader in the design and manufacturing of electronic solutions, providing innovative products to a diverse range of industries including automotive, data communications, industrial, consumer electronics, and healthcare.

They have presence presence in 40+ countries, and offers a comprehensive portfolio of connectors, cables, sensors, and integrated solutions that enhance the performance and reliability of electronic devices.

The company's commitment to quality and advanced technology drives its continuous development of cutting-edge solutions, making it a trusted partner for businesses seeking to advance their technological capabilities in a rapidly evolving market.