

Michael Page

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General Manager - Osaka / Hospitality

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Job Information

Recruiter
[Michael Page](#)
Hiring Company

Hospitality

Job ID

1519001

Industry

Hotel

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

10 million yen ~ 15 million yen

Refreshed

January 31st, 2025 20:12

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

An accomplished General Manager is required to lead a proficient sales team in the leisure, travel and tourism industry based in Osaka. The role entails team management, driving sales, and overseeing daily operations.

Client Details

Our client is a large organization in the leisure, travel & tourism industry. They have a strong market presence both domestically and internationally, with a significant number of outlets across the globe. They pride themselves on delivering exceptional customer service and creating memorable experiences for their clientele.

Description

- Lead the sales team in achieving sales targets
- Oversee daily operations and ensure exceptional customer service
- Develop and implement sales strategies to expand customer base
- Coordinate with marketing team to promote products and services

- Monitor market trends and competitor activities
- Manage budgets and financial planning
- Recruit, train, and mentor sales staff
- Ensure compliance with industry regulations and company policies

Job Offer

- Competitive salary range of 9M - 15M JPY per annum
- Opportunities for career advancement and personal growth
- Vibrant company culture with a strong focus on teamwork and innovation
- Chance to work in the buzzing city of Osaka in the leisure, travel and tourism industry

If you are a driven and experienced General Manager looking for your next challenge, we invite you to apply for this exciting opportunity in Osaka.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Alice Aditya Josephine on +81 3 6832 8676.

Required Skills

A successful 'General Manager' should have:

- A degree in Business Management, Sales, Marketing or a related field
- Proven experience in a managerial role within the leisure, travel and tourism industry
- Strong leadership abilities and team management skills
- Excellent communication and negotiation skills
- Knowledge of sales strategies and market trends
- Ability to make strategic decisions and manage budgets

Company Description

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