

# Michael Page

www.michaelpage.co.jp

Senior Operations Manager - BPO/Outsourcing

## Senior Operations Manager 10 M JPY

Job Information

Recruiter Michael Page

**Job ID** 1518917

Industry

Other

Job Type Permanent Full-time

Location Tokyo - 23 Wards

Salary 7 million yen ~ 10 million yen

Refreshed January 30th, 2025 16:23

## **General Requirements**

Career Level Mid Career

Minimum English Level Business Level

Minimum Japanese Level Native

Minimum Education Level Associate Degree/Diploma

Visa Status Permission to work in Japan required

## Job Description

We're seeking a Senior Operations Manager for our international BPO company to oversee call center operations, drive business development, and manage KPIs, costs, and budgeting. This role requires native-level Japanese and fluent English skills, with responsibilities including stakeholder management and strategic planning.

## **Client Details**

Join a leading international BPO company with a global presence, offering a comprehensive range of services including customer care, technical support, customer acquisition, digital solutions, analytics, and back-office support.

# Description

- · Oversee and manage various operational aspects of the call center, handling multiple accounts.
- Drive business development initiatives to expand client base and service offerings.
- Develop, monitor, and improve KPIs to ensure optimal performance and efficiency.
- Manage cost and budgeting processes to align with financial goals.
- Enhance stakeholder relationships and manage client expectations.
- · Implement strategic plans for operational improvements and process enhancements.
- Collaborate with international clients, utilizing strong English communication skills.

#### Job Offer

**Salary:** Up to 10M JPY - negotiable depends on your experience **Location:** Tokyo 23 wards, Hybrid setup (up to 5 days in the office per month, subject to change)

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Michelle Rosette on +813 6832 8698.

# **Required Skills**

### **Requirements:**

- Native-level proficiency in Japanese and fluent in English.
- Minimum of 2-3 years of experience in call center management.
- Proven expertise in stakeholder management.
- Strong business development and strategic planning skills.

# **Company Description**

#### About the Company:

Join a leading international BPO company with a global presence, offering a comprehensive range of services including customer care, technical support, customer acquisition, digital solutions, analytics, and back-office support.