

scandinavian®
LIVING



Sales Manager, B2B Furniture

Tokyo, Omotesando

Job Information

Hiring Company

Scandinavian Living Company A/S

Subsidiary

Scandinavian Living Co.

Job ID

1518883

Industry

Other (Distribution, Retail, Logistics)

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

Majority Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Minato-ku

Train Description

Ginza Line, Omote Sando Station

Salary

7.5 million yen ~ Negotiable, based on experience

Salary Commission

Commission paid on top of indicated salary.

Work Hours

40

Holidays

20

Refreshed

February 6th, 2025 03:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level (Amount Used: English usage about 10%)

Minimum Japanese Level

Native

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

You will take over a current position where a comprehensive network of furniture dealers around Japan has been established.

Your job will be to maintain and grow these dealers and preferably also top-up with new dealers.

We will support you with back-up from our SCM-team at Tokyo office handling inquiries, orders and deliveries.

Your work will take place from our offices located at our Tokyo Flagship Store in Aoyama and the Store will also work as your B2B showroom.

As our dealers are spread around Japan you must expect a certain amount of travelling as the visit to our dealers is an important part of your business.

Required Skills

B2B Sales experience is a must. Preferably from the interior/design business.

You must be open minded, flexible and able to plan and administrate your activities and working time.

You must be a teamplayer as you will join a small and dedicated team at the Tokyo office.

You will refer directly to the Owner.

Company Description