



## PR/116598 | General Manager (Asset Management)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1518445

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

January 28th, 2025 11:31

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is a private financial institution that focuses on asset-backed finance and asset management services, operating outside the traditional banking sector.

**Responsibilities:**

- Plan strategies for Asset Backed Lending, following company rules.
- Lead bids for asset-backed loans to reach profit targets.
- Review potential acquisitions and projects for risks and benefits.
- Learn about properties and markets for smart decisions.
- Train debt collection staff on negotiation and compliance.

- Lead and motivate a top-performing team.
- Set procedures to manage risks.
- Communicate with customers for timely payments.
- Track overdue accounts with software.
- Handle accurate invoicing and billing.
- Make performance reports and suggest improvements.
- Ensure audit and legal compliance.
- Plan and lead collection activities to meet profit goals.
- Manage and sell repossessed assets quickly.
- Run call center to resolve payment issues fast.
- Address collection problems with a customer-first approach.
- Regularly check and improve processes.

**Qualifications:**

- Bachelor's in finance, business, or related field; MBA preferred.
- More than 5 years in senior management in asset management, banking, or financial services.
- Successful in bidding for asset-backed loans and meeting profit targets.
- Skilled in evaluating acquisitions and conducting feasibility studies.
- Proven in developing and executing plans for asset-backed lending.
- Able to work in Chiangmai
- Good in English.

Interested applicants, please click [APPLY NOW](#). Due to the high number of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACTH

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Company Description