



## PR/116588 | Senior Sales Representative (Healthcare Products)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1518438

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

March 11th, 2025 04:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is a medical device manufacturing company.

They are seeking an experienced Senior Sales Representative to drive sales of our medical devices. The ideal candidate will have a strong sales background and excellent communication skills.

**Responsibilities:**

- Develop and execute sales strategies.
- Identify and pursue new business opportunities.
- Present and demonstrate medical devices to clients.
- Build and maintain client relationships.

- Negotiate contracts and sales terms.
- Provide after-sales support.
- Monitor market trends and competitor activities.
- Attend industry events.

**Qualifications:**

- Bachelor's degree in business, marketing or related field.
- More than 5 years of medical device sales experience.
- Strong sales and customer relationship skills.
- Excellent communication and negotiation abilities.
- Willingness to travel.
- Good in English.

Interested applicants, please click [APPLY NOW](#). Due to the high number of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACTH

---

Company Description