



## PR/108993 | Tech Support Specialist: Professional Audio Equipments

### Job Information

**Recruiter**
[JAC Recruitment India](#)
**Job ID**

1518304

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company Overview:**

The opening is one of the renowned MNC from musical instrument industry.

**Job Overview:**

Looking for an individual having rich experience in PA product (DSP, Mixer, Interface, Amps, Speakers, Network tools) specialist who has experience in pre-sales work including product demonstration, lecture and training. The individual must be in excellent skills in PA System Design and Sales/Marketing support while having high level of integrity, inquisitiveness and curiosity in exploring the industry/market trends, networking with key people, self-improvement.

**Job Responsibilities:**

- Provide products and system demonstration and design training for distributors and customers
- Develop and execute the strategic marketing plan to maximize our Audio sales
- Create acoustic simulation data, AutoCAD drawings and system/technical documents for wide range of installation applications
- Prepare project BOQ and presentations for clients
- Liaise with sales staff for project tech-support
- Support for sales staff to make showroom display design, sales tool design, advertisement design
- Maintaining industry knowledge
- Develop business goals (markets, locations, people, sales, Channel Partners) and implement the same to meet business goals and should have aggressive marketing approach

**Job Requirements:**

- Minimum 5 years experience in audio system for the live sound systems, large venue's sound reinforcement systems and houses of worships PA system. In addition, experience with Installation sound system proposals would be an added advantage. Such as meeting rooms, conference rooms, fully installed voice reinforcement and public address system, paging system, distributed audio and background music system, auditoriums, ballrooms, conference centres
- Need wide range PA equipment knowledge, especially for digital mixers, digital processors, networked audio and output system including company products and also other PA manufacturer's products.
- Need acoustics knowledge such as room acoustics, architectural acoustics, psychoacoustics and acoustic simulations.
- Practical knowledge in professional audio software and associated interface
- Ability to design for complex of audio, control and network system
- Ability to achieve smooth communication with customers and internal members of the company (listen carefully to others, identify issues and propose solutions, make persuasive presentations)
- Technical or IT degree or certifications are highly preferred
- Qualifications relevant to the Pro-AV industry are highly preferred (CTS, Dante Certification, etc.)
- Extensive EASE speaker simulation software experience is highly preferred
- Extensive AutoCAD experience including reading and creating drawings is highly preferred
- Familiarity with construction design standards

**Additional Details :**

- Working days & hours: normal working days and working hours as per India time but must be comfortable on attending events on weekend early morning till midnight.
- Must be comfortable for travelling 2-4 times a month

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**Company Description**