



PR/094487 | Chemical Sales (English Speaking)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1518153

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

January 28th, 2025 11:13

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company overview

A global trading company with a strong presence in Vietnam, specializing in providing high-quality solutions for industries such as chemicals, machinery, and materials. Committed to innovation and excellence, company focus on delivering value, fostering partnerships, and supporting clients' growth.

Job Description

- Build and maintain relationships with clients in the chemical industry (e.g., paint, ink).
- Identify and develop business opportunities to achieve sales targets.
- Collaborate with internal teams to provide customized solutions for clients.
- Manage sales activities, including preparing proposals, negotiating contracts, and closing deals.
- Monitor market trends and gather insights to identify growth opportunities.
- Prepare and submit sales reports to the management team.
- Handle domestic and international business trips as required.

Job Requirements

- Bachelor's degree or higher (preferably in Chemistry or related fields).
- Minimum of 3 years of experience in sales.
- Background in paint or ink-related industries is highly preferred.
- Strong English communication skills (both written and verbal).
- Excellent negotiation and presentation skills.
- Ability to work independently and as part of a team.
- Willingness to travel domestically and international

Company Description