



PR/158498 | Sales Manager (Muslimah Fashion)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1517918

Industry

Retail

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 28th, 2025 11:03

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A Muslimah Fashion Retail company in Malaysia is looking for a Sales Manager to expand their market reach and manage B2B and B2C sales.

Key Responsibilities:

- Build and maintain strong relationships with clients, including wholesalers, retailers, and individual customers.
- Understand client needs and preferences to provide personalized product recommendations and solutions.
- Act as the main point of contact for client inquiries, concerns, and feedback, ensuring prompt and satisfactory resolution.
- Identify new business opportunities and potential partnerships to expand our market reach.
- Conduct market research to stay updated on industry trends, competitor activities, and customer preferences.

- Plan, coordinate, and execute roadshows and events to promote our brand and products.
- Collaborate with the marketing team to ensure effective event promotion and branding.
- Provide feedback and insights from client interactions to inform product development and marketing strategies.

Requirements:

- 3 years of **sales experience in the fashion industry**, preferably Muslimah fashion.
- **Comfortable wearing tudung** and representing the brand.
- Fluent in Malay and English.
- Excellent communication and interpersonal skills, with the ability to build rapport with diverse clientele.
- Strong organizational skills and attention to detail.

Company Description