



Product Manager

Job Information

Hiring Company[KPay Japan KK](#)**Job ID**

1517522

Industry

Other (Banking and Financial Services)

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Chiyoda-ku

Salary

9 million yen ~ Negotiable, based on experience

Work Hours

09:30am - 6:30pm

Refreshed

January 29th, 2025 16:05

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Other Language

Chinese (Mandarin) - Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

About KPay :

KPay Group (KPay) is a leading fintech company dedicated to empowering businesses of all sizes with simple, smart, seamless and secure technology solutions. Serving over 45,000 merchants across Hong Kong, Singapore, and Japan, KPay is unleashing merchants' growth potential by building a one-stop platform for financial management, business operations and digital transformation. KPay secures a record USD55 million in 2024, marking the largest series A fundraise globally in the payments sector of the year.

Job Overview:

We are seeking an experienced and motivated Product Manager to join our team. The successful candidate will be

responsible for managing the entire product lifecycle, from conception to launch, and ensuring that our products meet the needs of our customers and align with our business goals.

Key Responsibilities:

- Develop and communicate product vision and strategy.
- Conduct market research to identify customer needs and market gaps.
- Collaborate with cross-functional teams to develop and launch new products.
- Prioritize product features and create detailed product specifications.
- Manage the product development process from ideation to launch.
- Engage with customers to gather feedback and ensure a great user experience.
- Track product performance using key metrics and analytics.
- Communicate product plans, progress, and outcomes to stakeholders.

Employment type :

Full-time employee

Probation period: 3 months (no change in wages or conditions)

Working Hours: 09:30am - 6:30pm

※ Excluding Saturdays, Sundays and public holidays

Salary details :

Wages will be determined based on experience and ability.

※ Salary includes fixed overtime pay.

Benefits and Welfare

- Health insurance, employee pension insurance, employment insurance, workers' compensation insurance
- Paid vacation days, along with sick leave, summer vacation, New Year vacation, and special leave
- Commuting allowance

Required Skills**Qualifications:**

- 3-5 years of experience in product management within the payments industry.
- Proven track record of delivering products from concept to launch.
- Deep understanding of payment processing, fintech, and related regulatory requirements.
- Strong analytical and problem-solving skills, capable of making data-driven decisions.
- Excellent communication and interpersonal skills, able to convey complex concepts to technical and non-technical stakeholders.
- Strong collaboration skills, able to work effectively with cross-functional and cross-cultural teams in a fast-paced, team-oriented environment, ensuring coordination across various teams.
- Business level proficiency in Japanese and business level proficiency in either Chinese or English..

Company Description