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Business Development Manager

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Job Information

Recruiter
[Michael Page](#)
Job ID

1517252

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

7.5 million yen ~ 10 million yen

Refreshed

January 24th, 2025 18:43

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

We are seeking a dedicated Business Development Manager who will contribute significantly to the sales department by driving growth in Tokyo's life science industry. This permanent position requires a strategic thinker with a passion for identifying and seizing new business opportunities.

Client Details

Our client is a prominent player in the life science industry. This large organization prides itself on its innovative approach to solutions that address the critical needs of the healthcare and scientific community. With a global footprint, this company has a substantial presence in Tokyo.

Description

- Identifying, developing, and securing new business opportunities in the life science industry.
- Building and maintaining relationships with clients and key personnel within customer companies.
- Developing strategies tailored to key clients to ensure growth and achievement of sales targets.
- Providing management with feedback and market trends to shape future marketing strategies.
- Coordinating with internal teams to ensure client needs are fulfilled effectively.
- Participating in industry events and conferences to gather market intelligence and become a trusted partner in the life

science industry.

Job Offer

- A competitive salary range of approximately 7,650,000 JPY - 9,350,000 JPY.
- An opportunity to work in a vibrant and challenging environment in Tokyo.
- A dynamic company culture that encourages personal and professional growth.
- A chance to make a significant impact in the life science industry.

We are excited to hear from talented individuals who are ready to take their career to the next level. Apply today and let's shape the future of life sciences together.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Dr. Philipp Berndt on +813 6832 8945.

Required Skills

A successful Business Development Manager should have:

- A degree in life sciences, business administration, or a related field.
 - Strong understanding and working experience in the life science industry.
 - Proven track record in sales and business development roles.
 - Excellent communication, negotiation, and leadership skills.
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Company Description

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