



【1200～1600万円】 Group Manager MSL (Solid)

メディカルサイエンスリエゾンのご経験のある方は歓迎です。

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

非公開

Job ID

1516797

Industry

Pharmaceutical

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

12 million yen ~ 16 million yen

Work Hours

09:00 ~ 17:45

Holidays

【有給休暇】有給休暇は入社時から付与されます 初年度20日 1か月目から 【休日】完全週休二日制 土 日 祝日 GW 年末年始...

Refreshed

January 24th, 2025 10:06

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2251358】

■Job Description Summary

Lead scientific engagement with their Medical Experts. Implement clinical and educational strategies and respond to unsolicited medical enquiries. Lead field medical activities in collaboration with cross functional teams and mentor other Field Medical associates.

■Major Accountabilities

- Provide excellent coaching for MSL members to continuously improve actionable insight generation and establish a strong strategic long term engagement with HCP/HCS. Approximately 50% of the MSL group manager's time should be spent on coaching.
- Collect and generate actionable insights from HCP/HCS/Patients on healthcare ecosystem and treatment landscape both at national and area specific level to be incorporated into Novartis launch strategies and tactics
- In collaboration with MSLs and the Medical Lead creation of field medical strategic and tactical plans (MEEP) aligned with Japanese medical franchises and Medical Excellence and Execution. Accountable for execution of plans.
- Create/Drive improved treatment pathways in collaboration with MSLs Medical Lead and other relevant functions (e.g. V A Ecosystem) engaging with National/Local HCP and HCS
- Up to date scientific training of field medical team to support timely and robust scientific discussion with HCP/HCS
- Guideline related communication to ensure appropriate positioning and patient access
- Provides holistic view of Japan MSL effectiveness through the development and analysis of KPIs reporting dashboards and Japan MSL value communications to leadership; communicates Japan MSL value and impact to the broader organization
- Support RC/IIT

■Key Performance Indicators

- Quality and quantity of field medical activities and actionable insights
- Voice of Customer feedback on scientific quality of MSL interactions
- Customer NPS score in relation to trust and reputation

Required Skills

■Education:

- Bachelor's degree

■Languages:

- Japanese Intermediary English

■Experience/Professional requirement:

- Proven ability to lead and coach MSLs on communication and presentation skills including ability to effectively communicate medical data/concepts
- Ability to organize prioritize and work effectively on multifunctional and diversified teams and inspire the team to do the same.
- Preferred · People Management experience
- Preferred Experience with agile project management
- Strong logical and strategic thinking capability
- Interpret communicate and implement medical/scientific strategies to direct reports
- Streamline and provide structure to insight collection process by MSLs

Company Description

ご紹介時にご案内いたします