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Client Engagement Coordinator

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Job Information

Recruiter
[Michael Page](#)
Job ID

1516655

Industry

Retail

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

5 million yen ~ 7 million yen

Refreshed

January 22nd, 2025 13:50

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

This position involves building strong relationships with VICs and coordinating CRM data. The Client Engagement Coordinator will be the primary contact for clients, fostering long-term relationships and working closely with other team members to ensure customer satisfaction.

Client Details

Our client is a European organization in the luxury retail industry. Recognized for its commitment to quality and customer satisfaction, the company has a strong presence in the market and is known for its innovative approach to business.

Description

- Establish a strong relationship with VIC by communicating with them.
- Promote brand loyalty; support boutique manager in developing relations with VIC.
- Data collection/ analysis and deliver them to boutiques before events.
- Sales analyses coordination with other departments, feedback and propose of new ideas of actions to increase sales and customers, VIP clients.
- Relationship and Collaboration with other companies to make new VICs.

Job Offer

- A strong company culture that encourages personal growth and teamwork.
- Opportunity to work in the exciting luxury retail industry.
- Chance to use English at work.
- International environment.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Matthew Li.

Required Skills

- Retail experience, VIC treatment experience preferably in luxury industry.
 - Client coordination or relevant working experience in marketing and/or sales activities to VIC in the retail industry.
 - Good experience for customer hospitality and treatments.
 - Good knowledge of Retail business with strong analysis skills.
 - Language: English for HQ communication.
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Company Description

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