

# Michael Page

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## Sales Manager (Test Equipment)

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#### Job Information

**Recruiter**
[Michael Page](#)
**Job ID**

1516617

**Industry**

Electronics, Semiconductor

**Company Type**

Large Company (more than 300 employees)

**Job Type**

Permanent Full-time

**Location**

Kanagawa Prefecture

**Salary**

9 million yen ~ 11 million yen

**Refreshed**

January 21st, 2025 16:30

#### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

#### Job Description

We are seeking a forward-thinking Sales Manager to join our Industrial / Manufacturing team. The ideal candidate will have a proven track record of driving and achieving sales targets, as well as excellent interpersonal skills.

#### Client Details

Our client is a globally recognized, large organization in the Industrial / Manufacturing sector. They are acknowledged for their innovative products and solutions that have significantly impacted the industry. They maintain a supportive working environment that encourages creativity and growth.

#### Description

- Develop and execute strategic sales plans to achieve sales targets
- Identify and pursue new business opportunities
- Provide leadership to the sales team and foster a positive and collaborative team environment
- Build and maintain strong relationships with key customers and stakeholders

- Analyze market trends and competitor activities to inform sales strategies
- Plan and manage budgets related to sales activities
- Ensure customer satisfaction by addressing their concerns efficiently
- Collaborate with other departments to ensure alignment of company objectives

#### **Job Offer**

- An attractive salary package
- A flexible working environment that supports work-life balance
- Opportunity to work with a global leader in the Industrial / Manufacturing sector
- A supportive and inclusive company culture

If you are a driven individual looking for an opportunity to grow in a large organization, we encourage you to apply. This Sales Manager role is a fantastic opportunity to work in a global, leading company within the Industrial / Manufacturing sector and to drive your career forward.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

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#### **Required Skills**

A successful Sales Manager should have:

- A degree in Business, Marketing, or a related field
- A proven track record in a similar role within the Semiconductor/ electronics
- Strong leadership and team management skills
- Excellent communication and negotiation skills
- Ability to analyze market trends and make data-driven decisions
- Knowledge of CRM software and Microsoft Office Suite

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