



PR/116577 | Financial and Strategy Advisory / Transactional Risk Insurance Broker

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1516402

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 21st, 2025 10:35

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Financial and Strategy Advisory/ Transactional Risk Insurance Broker

Location: Praram4, Bangkok

Job Description:

- Focus on warranty & indemnity (W&I) insurance and other M&A-related insurance products.
- Contribute to the growth and success of the business as the leading transactional risk insurance broker in Asia.
- Assist clients, their professional advisors, and colleagues in navigating the complexities of transactional risk insurance in an international and cross-cultural context.
- Collaborate closely with colleagues and insurers across different regions to place insurance solutions that protect clients' interests and mitigate risks from their M&A transactions throughout Asia and beyond.

- Provide advice on transactional risk insurance solutions.
- Execute insurance marketing and placement for clients.
- Build relationships with private equity and corporate clients.
- Develop and maintain relationships with insurers' underwriters.
- Participate in business development initiatives.

Job Qualification:

- Possess tertiary qualifications and 4-5 years of post-qualification experience (PQE) in a reputable local law firm.
 - Extensive experience in corporate and M&A work, including:
 - Conducting legal due diligence and preparing corresponding reports.
 - Advising on, drafting, and negotiating (or supporting the negotiation of) sale and purchase agreements, share subscription agreements, and other M&A-related transaction documents (covering representations and warranties, indemnities, limitations of liability, and other key terms).
 - Engaging in significant client-facing advisory work and managing projects.
- Interpersonal Skills:
- Strong written and verbal communication skills with excellent proficiency in English.
 - Capable of building and maintaining relationships, networking, teamwork, empathy, conflict resolution, leadership, and adaptability.
- Analytical and Problem-Solving Skills:
- Strong analytical and problem-solving abilities.
 - Keen attention to detail.
 - Ability to work well independently under pressure and manage multiple projects and initiatives simultaneously in a fast-paced, dynamic environment.
 - Demonstrates accountability, integrity, initiative, and professionalism.
- Technical Proficiency:
- High proficiency in Microsoft Word, Excel, PowerPoint, and Outlook.
Ability to create and maintain professional documents, spreadsheets, presentations, and emails.
 - Strong interpersonal skills: communication, relationship-building, teamwork, empathy, conflict resolution, leadership, and adaptability.

Company Description