



PR/116541 | Sales (Japanese-speaking, JLPT N3), WFH, Hybrid working

#### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1516381

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

February 18th, 2025 06:00

#### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

#### Job Description

**Position:** Sales (Japanese-speaking, JLPT N3 or above)

**Industry:** Food

**Location:** Bangkok

**Working Date and Time:** 5 Days per week, day off on Monday and Saturday

**Salary range:** 50,000 THB/Month

**Job Description:**

**Responsibilities:**

- Develop and maintain strong relationships with clients, primarily in the Japanese market.
- Identify and pursue new sales opportunities through various channels.
- Conduct sales presentations and product demonstrations to potential clients.
- Negotiate contracts and close deals to achieve sales targets.
- Provide exceptional customer service and support to ensure client satisfaction.
- Receiving orders from customers, daily product ordering
- Inventory and delivery management
- Midnight work to receive customer's order

**Requirements:**

- Good in Japanese (both written and spoken) with JLPT N3 or above
- At least 1 year of experience in sales or related field.
- Strong communication, negotiation, and interpersonal skills.
- Ability to work independently and as part of a team.
- Flexibility to work hybrid, including remote work and on-site meetings.

**Benefits:**

- Flexible working hours and hybrid work options.
- Transportation allowance
- Group insurance (after pass probation)

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Company Description