



PR/116506 | Senior Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1516361

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 21st, 2025 10:34

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company in and Logistics&Warehouse Solution Industry. They are looking for a potential candidate who can fulfill their requirement as following ;

Position : Senior Sales
 Location : Muang,Chonuri
 Business Type : Logistics& Warehouse Solution
 Working day : Mon – Fri

Benefit :

- Total Package Salary : 40,000- 60,000 THB/ month (negotiate depend on experience)
- Allowance
- Bonus

Qualifications:

- Bachelor's degree in Business Administration,Supply Chain or Engineering or related fields.
- At least 5 years of Sales experience and if you have Logistics&Warehouse Solution experience would be an advantage.
- Good command of communication and written English.
- Have own car and driving license.
- Able to travel both local and overseas.
- Good negotiate skill and analytical.

Job description

- Present company products, establish and maintain relationships to existing and new client.
- Enhances staff accomplishments and competence by planning the delivery of solutions, answering technical and procedural questions for less experienced team members,
- teaching improved processes, and mentoring team members.
- To coordinate & solve any issues/problem/technical with client's requirement for smoothly of the operations.
- Analysis and provide report of market information.
- Receive orders from client create a quotation coordinate with relevant departments.
- To handle sales performance and sales activity.
- Coordinate with client, supplier and department concern.
- Receive orders from client create a quotation coordinate with relevant departments.
- Monitor competitor activity and perform pricing, product's feature comparisons.
- Liaise to internal and external for customer requirement.
- To coordinate & solve any issues/problem/technical with client's requirement for smoothly of the operations.

" Only shortlist candidate will be getting back"

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Company Description