



## PR/116506 | Senior Sales

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1516361

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

February 18th, 2025 06:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company in and Logistics&Warehouse Solution Industry. They are looking for a potential candidate who can fulfill their requirement as following ;**

Position : Senior Sales  
 Location : Muang,Chonuri  
 Business Type : Logistics& Warehouse Solution  
 Working day : Mon – Fri

**Benefit :**

- Total Package Salary : 40,000- 60,000 THB/ month (negotiate depend on experience)
- Allowance
- Bonus

**Qualifications:**

- Bachelor's degree in Business Administration,Supply Chain or Engineering or related fields.
- At least 5 years of Sales experience and if you have Logistics&Warehouse Solution experience would be an advantage.
- Good command of communication and written English.
- Have own car and driving license.
- Able to travel both local and overseas.
- Good negotiate skill and analytical.

Job description

- Present company products, establish and maintain relationships to existing and new client.
- Enhances staff accomplishments and competence by planning the delivery of solutions, answering technical and procedural questions for less experienced team members,
- teaching improved processes, and mentoring team members.
- To coordinate & solve any issues/problem/technical with client's requirement for smoothly of the operations.
- Analysis and provide report of market information.
- Receive orders from client create a quotation coordinate with relevant departments.
- To handle sales performance and sales activity.
- Coordinate with client, supplier and department concern.
- Receive orders from client create a quotation coordinate with relevant departments.
- Monitor competitor activity and perform pricing, product's feature comparisons.
- Liaise to internal and external for customer requirement.
- To coordinate & solve any issues/problem/technical with client's requirement for smoothly of the operations.

**" Only shortlist candidate will be getting back"**

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Company Description