



PR/116497 | Sales Chief

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1516358

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 21st, 2025 10:34

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Qualifications & experience:

- Have at least 1-3 years of experience as a Sales professional in the logistics field (preferable).
- Good conversational level of English.
- Strong analytical and negotiation skills, target-oriented, and customer service-oriented.
- Proficient in using Microsoft Office programs.
- Good attitude, service-minded, multitasking ability, energetic, well-disciplined, and excellent interpersonal skills.
- Have a driver's license.

Responsibilities:

- To communicate with operation dept. concerns each on hand customer's account.
- To prepare and submit cost & freight quotations to customer when receiving requirement.
- To visit and issue visitation report of brand new or existing customer when receiving new requirement.
- To participate sales weekly meeting, report last week activity, update this week action and future development.
- To prepare presentation materials.
- To collect the detail of new customer as a database for a new project.

Allowance:

Living allowance, transportation allowance, Provident fund, Insurance

Company Description