



PR/116491 | Sales Chemical (English Speaking)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1516354

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 21st, 2025 10:34

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Requirements:

- A bachelor's degree in chemistry, chemical engineering, business administration, or a related field is often preferred.
- Previous sales experience, particularly in a B2B environment. (Chemical products)
- Fluency in English is essential, as representatives must effectively communicate product benefits and technical details to clients.
- Strong relationship-building skills are necessary to establish trust and rapport with clients.
- Strong communication skills, technical knowledge of chemical products, and the ability to understand customer needs.

Job descriptions:

- Promoting and selling chemical products, ensuring that potential customers understand the benefits and applications of the products.
- Excellent customer service is essential, as representatives must address client inquiries, provide product information, and resolve any issues.
- Developing and implementing effective sales strategies to drive revenue growth.
- Identifying and pursuing new business opportunities.
- Conducting market research to understand industry trends and customer needs.

Benefits:

- Bonus
- Provident fund

Interested candidates, please send your resume in English, along with a recent photo and your expected salary, to us by email.

Contact: K. Rattanakon (Kaewta)

Office number: 066-0972935

Company Description