



## PR/116491 | Sales Chemical (English Speaking)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1516354

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

February 18th, 2025 06:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Requirements:**

- A bachelor's degree in chemistry, chemical engineering, business administration, or a related field is often preferred.
- Previous sales experience, particularly in a B2B environment. (Chemical products)
- Fluency in English is essential, as representatives must effectively communicate product benefits and technical details to clients.
- Strong relationship-building skills are necessary to establish trust and rapport with clients.
- Strong communication skills, technical knowledge of chemical products, and the ability to understand customer needs.

**Job descriptions:**

- Promoting and selling chemical products, ensuring that potential customers understand the benefits and applications of the products.
- Excellent customer service is essential, as representatives must address client inquiries, provide product information, and resolve any issues.
- Developing and implementing effective sales strategies to drive revenue growth.
- Identifying and pursuing new business opportunities.
- Conducting market research to understand industry trends and customer needs.

**Benefits:**

- Bonus
- Provident fund

Interested candidates, please send your resume in English, along with a recent photo and your expected salary, to us by email.

**Contact:** K. Rattanakon (Kaewta)

**Office number:** 066-0972935

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Company Description