



PR/116470 | Senior Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1516342

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

February 18th, 2025 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

We are currently working for a client who is one of the multinational companies in logistic. Due to its expansion, they are looking to have Business Development Manager to join the team. If you are keen to explore more details, feel free to simply drop your CV by clicking APPLY

Position: Business Development Manager (Logistic / Freight / Contract Logistic / Warehouse)

Salary: 60,000-120,000 THB

Location: BKK city

Requirements:

Develop business by getting new accounts or increasing sales with existing accounts
 Propose the best logistic solutions to customers and seek new customers whose profile match company's strategy.
 Generate leads, set appointments and present business proposals to potential customers through various communication channels, including face to face meetings, telephone calls, emails, etc.
 Provide pricing, sales contracts to customers

Qualifications:

Bachelor's or above in Business Administration, or any related Fields

Min 3 years of working experience in Sales/Business Development/Key Account in logistic / freight forwarding / warehouse & transportation industry or any related

Ability to negotiate, influencing customers and make recommendations.

Preferably own car with driving license.

Good English and preferably Chinese skills in speaking and writing

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking "APPLY NOW"

JAC Personnel Recruitment Ltd.

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Contact: Napaphach – MNC Team

Company Description