



PR/116397 | Pricing Manager (Data analyst)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1516333

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

February 4th, 2025 15:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Salary: 70,000 - 80,000 THB

Business: Gas manufacturer

Location: Bangkok

Requirements:

- A bachelor's degree in business, finance, economics, or a related field is often required.
- Work experience at least 10 years and 5 years of managerial experience.
- Possess good interpersonal skill and communication skills, both written and spoken English
- Familiarity with pricing software and tools, as well as advanced Excel skills

Responsibilities:

- Conduct thorough market research to understand industry trends, competitor pricing strategies, and customer preferences.
- Analyzing data related to supply and demand dynamics in the industrial gas sector.
- Push sales force to achieve target (budget).
- Maintain and develop a cost to serve model (at least for BULK and PAG).
- Customer profitability analysis (assurance to sales reps/marketing managers).
- Develop and implement pricing strategies that align with the company's overall business objectives.
- Promote change of the supply method, if required.

- Business intelligence tools to capture competitors' information.

Benefits:

- Bonus
- Provident fund
- Social insurance

Interested candidates, please send your resume in English, along with a recent photo and your expected salary, to us by email.

Contact: K. Rattanakon (Kaewta)

Office number: 066-0972935

Company Description