



PR/115563 | Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1516322

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

April 15th, 2025 01:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- Conduct field sales and promote the company's services, which include customs brokerage, freight forwarding (air, ocean and road).
- Identify, approach, and convert new business prospects.
- Present detailed, tailored introductions to prospects promoting the company.
- Communicate and respond to commercial enquiries from prospects and customers.
- Prepare and submit Monthly and Weekly reports.

Requirements:

- At least 3-5 years' experience in the Freight Forwarding industry.

- Knowledge in freight forwarding, air, ocean, road, customs brokerage, logistics, distribution, and documentation.
- Hands-on experience with pricing and quotations.
- Experience in preparing sales campaigns, flyers, and direct marketing, developing and executing department, company goals and objectives.
- Proficient in spoken and written English.
- Own car and have driver's license.

Welfare / benefits:

- Fix Bonus 1 month for sale position
- Provident fund
- Health Insurance
- Working Monday – Friday
- Annual leave 14 day
- Commission
- Gasoline allowance (5000 THB)
- Telephone

Company Description