



PR/122698 | Sales & Marketing Staff

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1516285

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

April 1st, 2025 21:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Requirements:

1. Experience in furniture related sales
2. Working experience of 2-3 years
3. Possess a minimum of Bachelor's Degree (S1), preferably in the design field
4. Passionate in sales and has a persistent characteristic
5. Female

Responsibilities:

- Source new business opportunities
- Managing existing accounts
- Managing client requirements and expectations through premier customer service and care
- Generate sales through responding to inquiries, processing, and monitoring customer orders
- Attend client visits and run product presentations
- Assisting in scheduling and managing deliveries and payments
- Give design advise to client whenever required
- Assist customers in the showroom in a personable, patient and knowledgeable manner

- Visiting project site whenever necessary
- Report project progress information to clients
- Perform some general administrative duties such as answering telephone/ email inquiries and processing sample/ catalogue requests/ writing sales reports

Company Description