



PR/122684 | INVESTMENT MANAGER

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1516281

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

February 4th, 2025 16:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client, a Japanese advisory firm, is looking for a person to be their representative in Indonesia.

Responsibilities:

- **Market Entry & Business Development:**

- Develop and execute a comprehensive market entry strategy for Indonesia.
- Identify and cultivate relationships with key stakeholders, including potential investors, high-net-worth individuals, family offices, and institutional investors.
- Conduct market research and analysis to identify investment opportunities and assess market trends.
- Represent company at industry events, conferences, and networking functions.

- **Investment Sourcing & Execution:**

- Source and evaluate potential investment opportunities across various sectors
- Conduct due diligence on potential investments, including financial, legal, and operational assessments.
- Prepare investment proposals and presentations for internal review and investor presentations.
- Assist in the negotiation and structuring of investment deals.
- **Client Relationship Management:**
 - Build and maintain strong relationships with existing and prospective clients.
 - Provide ongoing portfolio management and advisory services to clients.
 - Respond to client inquiries and provide timely and accurate information.
- **Compliance & Reporting:**
 - Ensure compliance with all relevant regulations and industry best practices.
 - Prepare regular reports on investment performance and market activity.

Qualification:

- Bachelor's degree in Finance, Economics, Business, or a related field from a reputable university. MBA or other relevant advanced degrees preferred.
- Minimum of 5 years of relevant experience in investment banking, private equity, venture capital, or credit investing.
- Proven track record of successfully sourcing, evaluating, and executing investment transactions.
- Excellent written and verbal communication and presentation skills.
- Strong interpersonal and relationship-building skills with the ability to build and maintain relationships with key stakeholders.
- Ability to work independently and as part of a team in a fast-paced and dynamic environment.
- Strong understanding of financial markets and economic trends in Indonesia.
- Fluency in English and Indonesian (written and spoken) is essential.
- **Prior experience working with private credit investment firms is preferable**

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Company Description