



PR/094687 | Assitant Sales Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1516221

Industry

Electric Power, Gas, Water

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

February 4th, 2025 16:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Assistant Sales Manager

Our client in the electronic manufacturing services industry is looking for an assistant sales manager. This position will build & maintain strong relationships with clients and key stakeholders.

Key Responsibilities

- Maintain and expand the customer base, including large multinational accounts and smaller privately owned entities.
- Develop and implement effective sales strategies to meet and exceed targets.
- Identify, assess, and cultivate new opportunities through prospecting and networking.
- Provide timely and accurate demand forecasts, ensuring smooth communication and support for customers.

- Prepare sales budgets and achieve assigned sales quotas.

Key requirements

- Degree in Electrical/ Electronics Engineering
- Minimum 5 years of experiences within semiconductor or selling of electronic components industry.
- Able to travel within SEA region
- Good communication skills with the demonstrated ability in sales or related field.
- Possess a strong understanding of customer requirements and demonstrate excellent interpersonal skills.

Interested applicant, please click APPLY or email me at jennifer.hardicar@jac-recruitment.com
Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

Company Description