



PR/158472 | Medical Sales Representative (Welcome Pharmacist)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1516107

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 21st, 2025 10:19

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

We are seeking a **Product Specialist** to join a globally renowned pharmaceutical company, where you will promote innovative products and build strong client relationships in the **Klang Valley**. Open to outstation candidates based in **Johor** and **Penang**.

Job Responsibilities:

- Schedule appointment with healthcare professionals on product detailing.
- Arrange conferences and group events for targeted audiences.
- Establish plans to increase opportunities to meet and speak with contacts in the medical and healthcare sector.
- Prepare sales report and conduct competitor analysis to expand market penetration.
- Analyze sales data to optimize performance and ensure that resources are utilized properly.

Job Requirements:

- Degree in Science or equivalent.
- At least 1 year of working experience in pharmaceutical sales targeting at hospital sector.
- Open to licensed pharmacists or soon-to-be licensed pharmacists with an interest in working in sales within the pharmaceutical industry.
- Good communications and presentation skills.
- Outstanding organizational and consultative selling abilities.
- Willing to travel.

Company Description