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Senior Sales Manager (Japan)

Senior Sales Manager - RFID

Job Information

Recruiter
[Michael Page](#)
Job ID

1515944

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

10 million yen ~ 15 million yen

Refreshed

January 20th, 2025 09:06

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

A Senior Sales Manager position is available for a motivated individual with a passion for driving growth in the industrial/manufacturing industry. The successful candidate will be responsible for driving sales strategies and managing client relations within Japan.

Client Details

Our client is a large organisation in the industrial/manufacturing sector with a global presence. With a commitment to innovation and a focus on client satisfaction, they have established themselves as a leader in their industry.

Description

- Create and implement strategic sales plans to achieve corporate goals in Japan.
- Establish and maintain relationships with key clients.
- Stay up-to-date with market trends and competitive activity.
- Work cross-functionally with other teams to ensure customer satisfaction.
- Prepare and present sales forecasts and performance reports.
- Coordinate with marketing team on promotional activities.
- Ensure compliance with company policies and industry regulations.

Job Offer

- A competitive salary of 10.0M JPY to 15.0M JPY per.
- The chance to work in a global, industry-leading company.
- An inclusive and collaborative company culture.
- Opportunities for career advancement.

This is an exciting opportunity for a Senior Sales Manager to make a significant impact in a global organisation. If you have the skills and experience required, we encourage you to apply.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

Required Skills

A successful Senior Sales Manager should have:

- A degree in Business, Marketing, or related field, with a focus on RFID technology.
 - Proven track record of meeting or exceeding sales targets.
 - Strong communication and negotiation skills.
 - Proficiency in CRM software and Microsoft Office.
 - Ability to travel as needed.
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Company Description

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