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Account Manager - Sales Manager - Global CRO

CRO - BD

Job Information

Recruiter

Michael Page

Hiring Company

Global CRO

Job ID

1515775

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

8 million yen ~ 10 million yen

Work Hours

Monday - Friday 09:00 - 17:00

Refreshed

January 15th, 2025 18:49

General Requirements

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

This role involves identifying client needs and offering tailored healthcare solutions from data analytics to consulting. It's an opportunity to build deep relationships with pharma companies while driving impactful results.

Client Details

A global leader in healthcare data and solutions, offering cutting-edge insights and tools to empower life sciences companies. The client emphasizes innovation, collaboration, and professional growth in a supportive environment.

Description

- Develop tailored solutions using data, consulting, and tech services.
- Manage contracts from proposals to billing.

- Act as the primary client partner for all service offerings.
- Collaborate with internal teams for new solution development.
- Understand and align with client challenges and goals.

Job Offer

- An estimated salary range of 7,200,000 - 10,000,000 JPY per annum.
- The opportunity to work in a large organization in the Life Science industry.
- A role that offers the chance to make a significant impact in the healthcare sector.
- A supportive team environment with opportunities for professional growth.

We encourage all candidates who meet the above criteria and are passionate about making a difference in the Life Science industry to apply. This is a great opportunity to grow your career in sales in Tokyo.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Ed Marsden on +813 6832 8981.

Required Skills

Strong background in sales within healthcare or B2B settings.

Proven ability to handle end-to-end contract management.

Exceptional communication and problem-solving skills.

Motivated by personal growth and achieving goals.

Comfortable with hybrid work environments and occasional travel.

Company Description

Our global CRO client is a prominent player in clinical development and regulatory consulting.