



PR/158459 | Senior Executive - Food Service Sales (MNC company)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1515586

Industry

Retail

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 28th, 2025 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a leading MNC in the food manufacturing industry who is well-known for their food sauces and seasonings. As part of their business expansion, we are looking for experienced Food Service sales executives to join their team.

Key Responsibilities:

- Providing assistance to a sales Assistant Manager or above to help meet sales target, as well as ensure efficient sales activities.
- Maintain contact with clients in order to create a good working relationship that fosters increased sales and customer base.
- Support the team and learn how to analyze the market and competitors in Food Service business.
- Supervise the activities of sales representatives and team in order to meet sales target.

- Support management on decision making and data analysis.

Job Requirements:

- 2-3 years' experience of B2B sales in the food service industry.
- Ability to speak Chinese/Mandarin is an added advantage.
- Good analytical skills and ability to communicate with customers and internal stakeholders
- Strong interest in the food manufacturing or F&B industry.
- Possess own transport and willing to travel.

Company Description