



## PR/158459 | Senior Executive - Food Service Sales (MNC company)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1515586

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

February 25th, 2025 04:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is a leading MNC in the food manufacturing industry who is well-known for their food sauces and seasonings. As part of their business expansion, we are looking for experienced Food Service sales executives to join their team.

**Key Responsibilities:**

- Providing assistance to a sales Assistant Manager or above to help meet sales target, as well as ensure efficient sales activities.
- Maintain contact with clients in order to create a good working relationship that fosters increased sales and customer base.
- Support the team and learn how to analyze the market and competitors in Food Service business.
- Supervise the activities of sales representatives and team in order to meet sales target.

- Support management on decision making and data analysis.

**Job Requirements:**

- 2-3 years' experience of B2B sales in the food service industry.
- Ability to speak Chinese/Mandarin is an added advantage.
- Good analytical skills and ability to communicate with customers and internal stakeholders
- Strong interest in the food manufacturing or F&B industry.
- Possess own transport and willing to travel.

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Company Description