



PR/158441 | Sales Assistant Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1515570

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 28th, 2025 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a trading company specializing in the import, export, and sale of synthetic resins. They are looking for a promising Senior Sales Executive/ Assistant Sales Manager to grow the business.

Job Responsibilities

- Building good rapport with existing, new and potential customers
- Serve key account and existing customers
- Conduct business development activities and sales strategy planning
- Close collaboration with distribution partners and hold regular meetings
- Travelling and meeting customers
- Plan monthly sales forecasts
- Keep updated with the market and industry trend

Job Requirements

- Bachelor Degree in Sales & Marketing/ Chemistry/ Chemical Engineering or equivalent
- At least 2 years of sales experience
- Capable of generating sales leads and identifying new business opportunities
- Able to communicate with all levels internally, customers and distributors
- Strong written and communication skills

- Aggressive, passionate to do sales and enjoy people networking
- Applicants should be Malaysian citizens or hold relevant residence status

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Company Description