



PR/122691 | Business Development Staff JS

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1515352

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

January 14th, 2025 10:26

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

- Identify and engage potential clients through various channels, including phone, email, and social media.
- Conduct market research to identify new business opportunities and trends.
- Assist in organizing and attending business meetings, trade shows, and networking events.
- · Develop and maintain relationships with clients and partners.
- Prepare and present business proposals and reports.
- · Collaborate with internal teams to ensure alignment on business development strategies.
- Provide administrative support to the Business Development team.

Requirements:

- Fluent in Japanese (N2 Level) and English.
- Bachelor's degree in Business, Marketing, or a related field (preferred).
- Strong communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Excellent organizational and time management skills.
- Proactive and self-motivated with a strong drive to achieve targets.
- Eager to learn and quick to adapt to the healthcare industry

Company Description