



PR/094454 | Investment Banking Deputy Manager

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1515348

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

January 28th, 2025 02:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

FDI stock trading company is hiring for Investment Banking Deputy Manager

Job Responsibilities

- Seek out clients in need of consulting services and develop relationships with businesses, financial institutions, organizations, and government agencies involved in investment banking activities;
- Implement and advise clients (businesses) on products and services such as debt and capital markets, corporate financial restructuring, mergers and acquisitions, equitization and divestment of state investments, and other services.
- Report activity results directly to the Head of the IB department.
- Complete other tasks as assigned by the Leadership.

Job Requirements

- Graduated from university or higher in majors such as securities, economics, finance, banking, international business, and related fields.
- Hold a securities practice certificate from Financial Analysis onwards.
- CFA/CPA certification is a priority condition
- At least 3 years of experience in an equivalent position for securities companies, fund management companies, auditing firms, and other financial institutions.

- Have extensive relationships with businesses and financial institutions.
- Experience in mergers and acquisitions operations.
- Experience in IB sales or customer relationship management for banks.
- In-depth understanding of business operations and knowledge of financial reports of Vietnamese companies.
- Proficient in ethical standards related to ECM (Equity Capital Markets) and DCM (Debt Capital Markets) processes.
- Fluent in English.
- Good information gathering, analysis, reporting, and presentation skills.
- Proficient in corporate financial analysis and evaluation.
- Office skills: MS-office (words, excel, powerpoint, outlook,...)

##LI-JACVN

Company Description