



PR/094680 | Account Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1515303

Industry

Electric Power, Gas, Water

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

January 14th, 2025 10:22

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

ACCOUNT MANAGER

Our client in the IT Industry is seeking an account manager. This role will develop & maintain a strong sales pipeline to meet or exceed monthly, quarterly, and annual sales targets.

Key Responsibilities

- Generating sales leads, nurturing customer relationships, and driving revenue growth
- Prospect and identify potential clients through various means such as cold calling, networking, and industry research
- Understand customer needs, provide customize solutions, and effectively communicate the company's value proposition
- Prepare accurate and competitive price quotations and proposal for clients.
- Provide regular sales reports and forecasts to the sales manager.

Key requirements

- At least 3 years of experience in sales within IT or related field
- Minimum Diploma or Degree in any discipline
- Class 3 Driving License and possess own vehicle preferred
- Good communication and presentation skills with good command of English

Interested applicant, please click [APPLY](#) or email me at jennifer.hardicar@jac-recruitment.com

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar

Company Description