



## PR/094680 | Account Manager

## Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1515303

**Industry**

Electric Power, Gas, Water

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

March 25th, 2025 12:01

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**ACCOUNT MANAGER**

Our client in the IT Industry is seeking an account manager. This role will develop & maintain a strong sales pipeline to meet or exceed monthly, quarterly, and annual sales targets.

**Key Responsibilities**

- Generating sales leads, nurturing customer relationships, and driving revenue growth
- Prospect and identify potential clients through various means such as cold calling, networking, and industry research
- Understand customer needs, provide customize solutions, and effectively communicate the company's value proposition
- Prepare accurate and competitive price quotations and proposal for clients.
- Provide regular sales reports and forecasts to the sales manager.

**Key requirements**

- At least 3 years of experience in sales within IT or related field
- Minimum Diploma or Degree in any discipline
- Class 3 Driving License and possess own vehicle preferred
- Good communication and presentation skills with good command of English

Interested applicant, please click [APPLY](#) or email me at [jennifer.hardicar@jac-recruitment.com](mailto:jennifer.hardicar@jac-recruitment.com)

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar

## Company Description