



ビジネスデベロッパー(営業) 人材紹介会社

グローバル環境/ビジネス管理/裁量が大きくチャレンジ可能

Job Information

Recruiter

Sheffield Green K.K.

Job ID

1514621

Industry

Recruitment Agency

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

February 18th, 2025 02:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Responsibilities :

- Develop new opportunities to expand company business in Japan
- Handle both clients and candidates communication
- Set up regular catch up meeting with client
- Expand talent network as potential candidates
- Prepare contract with client and confirm detailed conditions
- Collaborate with Research team

- Manage client/candidate data information
 - Propose qualified candidates to client
 - Research candidate using job boards and headhunting resources
 - Report to Regional Manager based in Korea
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Required Skills

Requirements:

- Minimum 1 yrs experience in commercial/sales roles
 - Excellent oral communication and negotiation skills
 - Ability to interact effectively with internal/external stakeholders
 - Interest in the renewables energy sector
 - Ideally having previous experience in recruiting field (not mandatory)
 - Native level of Japanese and Business level of English skills
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Company Description