



PR/158403 | Export Market – Assistant Manager, FMCG Industry

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1514507

Industry

Retail

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 7th, 2025 10:28

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview:

A leading rice milling and wholesaling company in Malaysia is looking for a highly motivated and experienced Export Market Assistant Manager to join their team.

Job Responsibilities:

- Sales Development and Management:
 - Assist in developing and implementing sales strategies for overseas markets.
 - Identify and generate sales leads through various channels.
 - Support business growth and market entry strategies.
 - Maintain accurate records of sales activities and performance.
- External Stakeholder Management:
 - Build strong relationships with international distributors, retailers, and partners.
 - Provide exceptional customer service to key stakeholders.
- Internal Collaboration and Communication:
 - Coordinate with Logistics and Production teams to manage demand forecasts.
 - Provide competitive insights and collaborate with Market Research on sales trends.

Job Requirements:

- Bachelor's Degree and/or master's degree in Business, Marketing or equivalent

- Minimum 5-7 years' experience in a Sales role (preferably in FMCG industry)

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform you that only shortlisted candidates will be notified. Thank you for your understanding.

Company Description