



## PR/108354 | Senior Sales Manager

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1514476

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

January 7th, 2025 10:24

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Position: Senior Sales Manager**

**Location – Chennai**

### Role and Responsibilities:

### Sales Strategy and Planning:

- Develop and implement effective sales strategies tailored to the SPM market.
- Conduct thorough market research to identify potential business opportunities and market trends, particularly focusing on Japanese companies in India.
- Establish sales targets and performance metrics for the sales team.

**Client Relationship Management:**

- Build and maintain strong relationships with key clients, particularly Japanese corporations.
- Understand and address the specific needs and requirements of Japanese clients in the Indian market.
- Ensure high levels of customer satisfaction and client retention.

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Company Description