



PR/116400 | Sales (Japanese-speaking, JLPT N1)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1514449

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 7th, 2025 10:17

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales – Japanese Speaking (JLPT N1 OR Native speaking)

Location: Silom, Bangkok

Working Date and Time: Monday – Friday 8.30-5.30 P.M. Have Sat work (Only last week of the month)

Salary range: 80,000 – 100,000 THB/Month

Job Description:

- Develop comprehensive solutions tailored to client requests.
- Collaborate with the engineering team to determine specifications and coordinate with customers.
- Prepare and present quotations.
- Manage project progress and timelines.
- Oversee construction phases.
- Address troubleshooting issues and engage in additional negotiations.
- Products include material handling equipment and conveyors.
- Primary clients are Japanese companies, with a focus on responding to inquiries rather than initiating new projects.
- Projects typically span one to three years, with two to three projects managed annually.

Required Skills and Qualifications:

- At least 5 years of sales experience.
- Proficiency in English for daily conversations.
- Fluent in Japanese
- Experience in solution sales; background in system integration or plant company sales is a plus.

Benefits & Others

- Car Allowance
- Social Insurance, Health Insurance, Provident fund
- Bonus
- Annual Leave

Company Description